

**Are you ready for  
the Quantum leap?**

# The case for Quantum Claims.

Make the Quantum leap.  
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## **Quantum Claims.** **“Dedicated to achieving the best results for your clients.”**



**FRANK H. LEFEVRE, SOLICITOR AND CHAIRMAN**



Since its inception, Quantum has followed the American 'Contingency Fee' philosophy, the need for an agreed percentage fee being countered by the guarantee that Quantum pay all outlays and costs and meet the fee obligation if a case is unsuccessful.

As the years have progressed, the need for any claimant to have support to pursue his claim has grown, but the ability to do so has been seriously impeded by a number of factors, namely the vagaries of Legal Aid, here-today-gone-tomorrow direct claims shops and most recently, the dissolution of the Law Society Compensure scheme. With support growing progressively worse, many clients and their solicitors have had to look elsewhere for litigation finance and have even had to abandon claims that seem worthy.

Quantum on the other hand has seen steady growth over the last 15 years. While the core business has been personal injury claims taken to the point of settlement or litigation, the variety of cases taken on has expanded to cover virtually any situation where the client has sustained loss due to the fault of a third party. But as you will no doubt appreciate, clients regularly struggle to secure funds to support expensive court action.

As you read on you will find that Quantum's 'Success Fee' arrangement not only continues to guarantee that clients with claims don't have to decide to pursue a case and be out of pocket. The new method of working also provides to solicitors with such clients a real potential benefit that can be achieved in either of two ways.

# Litigation Finance and Support

## Retain the Case

First we assume that you are a firm that not only handles litigations, but which, on having introduced the client on acceptable terms to Quantum, will also want to continue to be involved in the running of the case. Our deal guarantees that we cover all outlays incurred during proceedings – and this does mean everything by way of medical and other expert reports, precognitions and generally any procedural outlays. The one concession we ask is that you act in the case on a speculative basis.

On settlement, or the case being won in Court, you will not only recover your fees from the Defenders in the usual way, but will also receive an additional 'Success Fee' from Quantum on a pre-agreed basis. Throughout you incur no outlays and your client has no financial risk.

## Refer the Case

The second arrangement arises where you are a firm that would prefer to introduce the client to Quantum, and otherwise keep out of the case handling and litigation process. Some court lawyers may decide to do this in a particular case. Other solicitors may have no desire to be involved in the court process. Quantum will happily contract on this basis and ensure sound legal representation. All you do is refer the case to us. As in the first instance, you can be sure that in addition to representation, your client will be given the Quantum finance and support package set out previously.

Again, on settlement of the case or on an award by the court, Quantum will pay you a 'Success Fee' in recognition of the introduction of your client and the assistance this has given them in obtaining a satisfactory conclusion to their case.

## In Summary

The following are facts that you will find to be the basis of the Quantum support system operating for the client's and your benefit:

- All necessary outlays will be met by Quantum Claims.
- Junior and/or Senior Counsel will be engaged in appropriate cases.
- Quantum will ensure the obtaining of reports and precognitions from lay or professional witnesses as soon as required.
- Quantum will liaise with you and your client throughout the case.
- Acting solicitors will on successful conclusion recover their judicial expenses from the Defenders.
- When a case settles or achieves an award, all referring lawyers will receive a 'Success Fee' from Quantum.

In a successful Quantum claim, everybody recovers.

## Employment Law Division.

Few areas of law can have expanded quite as has the field of Employment Law.

The drawback for the person who has been unfairly dismissed, unfairly selected for redundancy, discriminated against, or trying to recover wages, is that more often than not they are simply unable to meet the costs that arise when pursuing a complaint to the Employment Tribunal or the Employment Appeal Tribunal. Whilst Legal Aid has recently become available, it is only for cases that are complex in nature.

It is somehow logical that Quantum would find a demand for its services in this field of law, given that the person who loses his or her job also loses the wage that went with it and the 'Success Fee' arrangement has an obvious attraction.

The Quantum Claims Employment Division is operated from Aberdeen, but deals with Employment Tribunals all over Scotland and England. Where possible, solicitors accredited by the Law Society as specialists in employment law will be instructed. Others in the Quantum team are fully conversant in Employment Law and Employment Tribunal practice and procedure.

If you have a client who requires representation and is not able to fund an application, then our specialist Employment Division will gladly advise on any potential case and will deal with it on a 'Success Fee' basis.

When a case settles or achieves an award, all referring lawyers will receive a success fee from Quantum.

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